Create Prospect CRM

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Pilih : Customer, Year dan Payment

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Pilih Tombol Add pada pojok kanan bawah hingga tampil popup Add Prospect

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Isikan nilai pada column Marketshare dan pilih AMS nya, lalu save

Apabila ada lebih dari 1 product atau lebih dari 1 Type maka klik tombol Add sesuai dengan kondisi yang ingin dibuat. ex: Tambah product Engine, lalu save

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	1	Airframe	PROJECT	A320				3,748,000.00	3,854,000.00	DW	PICKUP	⊳ ×
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Add Prospect pada Project type : Retail

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Isikan sesuai dengan data gambar di bawah ini.

Lalu isikan Target price nya dengan menekan tombol Add Target Month, apabila selesai diisikan nilainya selanjutnya di calculate dan di save

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